

EDWARD E. MINYARD, CBCP, CISM, CRISC(ret), CMMC-RP

Executive with over 40 years of experience. Significant focus on Crisis Management and Disaster Response. Proven ability to develop innovative solutions, spearhead cross-functional collaborations, and cultivate relationships. Unique combination of hands-on, development, P&L, and management consulting expertise. Outstanding consultative and consensus building skills.

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| <ul style="list-style-type: none">• Regulatory / Standards Compliance• Risk Management• Business Continuity Planning• Disaster Preparedness / Recovery• Emergency Management Services• Crisis / Incident Management• Infrastructure Management• Supply Chain Resiliency• Process Improvements | <ul style="list-style-type: none">• Team Leadership & Development• Strategic Planning• Operations• IT Management• Project Management• Financial Management• Customer Relations• Information Security• Physical Security |
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PROFESSIONAL EXPERIENCE

ZeroGap Solutions, LLC - Bartlett, New Hampshire – 2020 – Present

Compliance, Business Continuity, Preparedness and Crisis Management advisory service firm.

President and Managing Member

ZeroGap was formerly the Advisory Service Practice of ResponseForce1 Corp. When I sold the parent company in 2020, I retained ownership of ZeroGap and continue to provide CMMC Readiness Advisory Services, Business Continuity, Preparedness and Crisis Management advisory services, as a contractor. Client verticals include pharmaceutical, financial services and disaster management companies.

RESPONSEFORCE1 CORP., Nottingham, New Hampshire – 2010 - 2021

Disaster preparedness and emergency management services firm.

President and Chief Information Security Officer

Oversee all operations, including direct reports and up to several hundred employees and contractors. Develop and implement risk management, business continuity, incident management and preparedness strategies for public and private sector clients. Optimize customer continuity, preparedness and emergency planning programs by analyzing requirements, achieving enterprise-wide consensus, and implementing solutions. Assist in ensuring post-disaster operations capabilities through expertise in business processes and infrastructure. Develop physical security threat assessments and provide physical security strategies for clients in the public and private sector. Development and delivery of physical and cloud-based technologies for public and private sector clients. Devise process improvements across the project cycle in response to dynamic nature of threats and operations.

- Recent experience in guiding Business Continuity / Incident Management / Security processes and Standards Compliance for a Global Healthcare Services Company.
- Recent experience in guiding Business Continuity / Incident Management / Physical Security processes and Standards Compliance for a Global Financial Services Company.

- Recent experience in guiding Business Continuity / Incident Management / Security processes and Standards Compliance for a Global Publishing Company.
- Recent experience in providing technology and accountability services for multiple Agencies of the United States Government.

ACCENTURE, Boston, MA – 2009 - 2010

Partner in the Accenture Technology Consulting practice. Responsible for infrastructure – related advisory services in the Boston marketplace. Extended responsibilities included providing business development for the Cyber Security Consulting Practice and Business Continuity guidance to a variety of clients in the public and private sectors. Achieved all target goals while in this position.

Representative activities included:

- Advising the Commonwealth of Massachusetts on Pandemic Preparedness;
- Advising the government of Mexico City on crisis management in the early stages of the H1N1 outbreak; and
- Advising BC Hydro, in Vancouver, BC, on Risk Management and Business Continuity in preparation for the 2010 Olympic Games.

RESPONSEFORCE1 CORP., North Conway, New Hampshire 2007 to 2009

Disaster preparedness and emergency management services firm with multimillion dollar pipeline.

President and Chief Executive Officer

- Original Founder of this corporation. Please see previous entry for description of the company and activities

UNISYS CORPORATION, Blue Bell, Pennsylvania 2002 to 2007

Global computer products and services company with \$6B in annual revenues.

Partner, Global Outsourcing & Infrastructure

Managed Northern Region's Infrastructure Transformation Services (ITS) operations (including outsourcing), a \$50M P&L, and 20 direct reports with up to 100 indirect reports. Spearheaded the newly created Emergency Management Services (EMS) business unit, including launch operations and establishment of overall business plan and competitive / market analysis. Devised and deployed strategies to enhance revenues while optimizing service (including post-disaster), business development, and new solutions development. Oversaw the budgeting, forecasting, and reporting functions for ITS and EMS units. Negotiated favorable sourcing agreements and advised customers on IT strategy and planning. Delivered major presentations and cultivated media relations for the EMS function.

- Increased regional ITS annual revenues from \$12M to \$35M in 3 years (becoming the enterprise IS profit leader) by enhancing processes and service offerings, increasing market penetration, and playing key role in reengineering of programs.
- Significant involvement with the City of New Orleans, post-Katrina, resulting in mitigation of disruption through prompt restoration of city government communications, including building an Emergency Operations Center and directing a disaster response team; initial effectiveness led to an 18 month engagement.
- Awarded a Special Day of Honor by the Mayor of New Orleans and a Unisys Trailblazer Award.

AIMNET SOLUTIONS, Norwalk, Connecticut 2001 to 2002

National professional and network services company with \$50M in annual sales.

Senior Vice President, Professional Services

Directed operations and 100+ staff to devise solutions in areas of IT such as networking, Microsoft, and security. Devised strategies to enhance business development, processes, and service levels.

- Expedited recovery from 9/11 by facilitating resumption of services for several financial institutions in New York City.
- Leveraged Lessons Learned from 9/11 in developing Business Continuity plans for several members of our client base.

EDUCATION

Bachelor of Science in Business Administration

ADDITIONAL DEVELOPMENT

Certified in Risk and Information Systems Control (CRISC (recently retired this Certification)); Certified Information Security Manager (CISM); Certified Business Continuity Professional (CBCP); Information Technology Infrastructure Library (Foundations) (ITIL); Six Sigma / LEAN White Belt; National Critical Infrastructure Protection Plan; National Response Framework; National Incident Management System; Incident Command System; Continuity of Operations Planning

FEMA Courses Completed:

- **Cybersecurity Maturity Model Certification – Registered Provider (CMMC_RP)**
- **IS 001 – Emergency Program Manager – Orientation to the Position**
- **IS 100 – Introduction to the Incident Command System (ICS)**
- **IS 120.a – Introduction to Exercises**
- **IS 130 – Exercise Evaluation and Improvement**
- **IS 200 – ICS for Single Resources and Initial Action Incidents**
- **IS 200.HC – Applying ICS to Health Care Organizations**
- **IS 208 – State Disaster Management**
- **IS 230 – Principals of Emergency Management**
- **IS 235 – Emergency Planning**
- **IS 250 – Emergency Support Function 15 – External Affairs**
- **IS 275 – Role of the EOC in Community Preparedness, Response and Recovery**
- **ICS 300 - Intermediate ICS for Expanding Incidents**
- **ICS 400 - Advanced ICS Command & General Staff - Complex Incidents**
- **IS-520: Introduction to Continuity of Operations Planning for Pandemic Influenzas**
- **IS 546 – Continuity of Operations (COOP) Awareness Course**
- **IS 547 – Introduction to Continuity of Operations (COOP)**
- **IS 700 – National Incident Management System, an Introduction**
- **IS 701 – Multi Agency Coordination Systems**
- **IS 800.b - National Response Framework**
- **IS 807 ESF #7: Logistics Management and Resource Support**
- **IS 860 - National Critical Infrastructure Protection Plan**
- **IS 546 / 547 - Continuity of Operations Planning**
- **Chemical Facility Vulnerability Information Certified**
- **Counter Terrorism Awareness Course**

PROFESSIONAL AFFILIATIONS

ISACA; Disaster Recovery Institute International; National Institute for Business Continuity Management; Business Continuity Institute; International Association of Emergency Managers (Former Sergeant-at-Arms); Association of Continuity Planners; FBI InfraGard; International Engineering Consortium; Mobile Emergency Services Applications Group; The All Hazards Consortium; ASIS International; (Former) Sergeant, St. Bernard Parish Sheriff's Office; Advisory Board Member, Coalition of Hope.

REPRESENTATIVE TECHNICAL SKILLS (Additional Details on Request)

Crisis Management; Preparedness; Information Technology Risk Management; Business Continuity Management; Information Security Management; Physical Security Planning / Management; Credentialing; Network Technologies; Interoperability Solutions; Satellite Communications

Published Author:

After Disaster: An Insider's Perspective from the Heart of Chaos
The Case – A Novel by Edward Minyard